

STRUCTURES AWARDS: BEST ARCHITECTURE/DESIGN



THE RELATED GROUP, DEZER DEVELOPMENT AND COASTAL CONSTRUCTION

WINNER

RESIDENCES BY ARMANI/CASA

**THE RELATED GROUP, DEZER
DEVELOPMENT AND COASTAL
CONSTRUCTION**

Project address: 18975 Collins Ave.,
Sunny Isles Beach 33160

KEY PARTNERS

Architect: César Pelli

Landscape architect: [Enzo Enea](#)

Insurance: USI Insurance Services

Developers behind Residences by Armani/Casa sought to create a project that attracted buyers and continued to position South Florida as a world-class luxury destination. With a premier location and Giorgio Armani's interest in entering the U.S. market, alignment happened quickly. With the collaboration of architecture icons César Pelli and Enzo Enea, the project promised to resonate with fans of the Armani brand and prospective condominium buyers.

Development of the 308-unit residential tower from the Related Group and Dezer Development, began

in earnest in 2014 and was delivered in November 2019.

The building's mirror-like exterior is reminiscent of a glass palace, composed of two intertwined, sail-like and billowing

shapes. Interiors embody Armani's touch, with every aspect executed by his award-winning design studio. The sophisticated aesthetic was transported from Italy. The lobby includes silk-encased walls with a tropical palm print inlay, onyx accented by white-gold leaf and bronzed trimmings, and custom slabs of Siena silver travertine and Brazilian emerald quartzite. Nearly every surface of the building is rounded and curved to complement the subtle and organic movements of the ocean.

The property's "backyard" is a lush oceanfront expanse, landscaped by the world-renowned Enzo Enea, who is revered for his ability to create jungle-inspired outdoor havens that reflect their natural surroundings.

An increased sense of urgency from buyers propelled sales. Shortly after receiving its temporary certificate of occupancy, the sales team closed over \$800 million in contracts. With 90% of residences already accounted for, the building is well on its way to a planned \$1 billion sellout.